



SOCIAL MEDIA FOR BEGINNERS ESSENTIAL STEPS





CHOOSE THE RIGHT PLATFORMS

Select platforms where your audience is most active.



SET UP YOUR PROFILES COMPLETELY

Ensure profiles are filled with consistent business information





UNDERSTAND EACH PLATFORM'S BEST PRACTICES

Learn the content and engagement norms for each platform



DEVELOP A CONTENT STRATEGY

Maintain consistency with a regular posting schedule.







CREATE A POSTING SCHEDULE

Maintain consistency with a regular posting schedule.





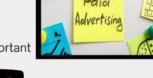
STAY UPDATED ON SOCIAL MEDIA TRENDS

Adapt to new features & trends, keep your strategy fresh



CONSIDER PAID ADVERTISING

Boost visibility with targeted ads for important posts or events.





LEVERAGE HASHTAGS EFFECTIVELY

Use relevant hashtags to extend reach; avoid overuse.



MONITOR YOUR PERFORMANCE

Use built-in analytics to track engagement and reach.







ENGAGE WITH YOUR AUDIENCE

Respond to comments and messages and foster community engagement.

BOOST YOUR SOCIAL MEDIA IMPACT

IMPLEMENT THESE STRATEGIES TO GROW YOUR PRESENCE EFFECTIVELY.

DOWNLOAD THESE EBOOKS AND OTHERS PAYSTACK.SHOP/MIKESAIDWHAT













1. Choose the Right Platforms

• Identify where your target audience spends their time. Focus on two or three platforms (e.g., Facebook, Instagram, LinkedIn) to start, based on where you can best reach your demographic.

2. Set Up Your Profiles Completely

 Ensure all social media profiles contain accurate and consistent business information, including contact details, a description of your services, and a link to your website.

3. Understand Each Platform's Best Practices

 Familiarize yourself with each platform's specific content formats and posting guidelines. For example, Instagram favours high-quality visuals, while Twitter is ideal for short, snappy updates and real-time engagement.

4. Develop a Content Strategy

Plan a mix of content types to engage your audience, such as videos, images, infographics, and text
posts. Aim for content that educates, entertains, or inspires your followers.

5. Create a Posting Schedule

• Consistency is vital in social media. Use tools like Buffer or Hootsuite to schedule your posts to ensure you maintain a regular presence without needing to be online all the time.

6. Engage with Your Audience

 Social media is a two-way street. Respond to comments, questions, and messages. Engaging with your audience builds community and trust.

7. Monitor Your Performance

Use social media platforms' analytics tools to track engagement and reach. This data will help you
understand what works and doesn't, allowing you to refine your strategy over time.

8. Leverage Hashtags Effectively

 Use relevant hashtags to extend the reach of your posts. Research popular and trending hashtags in your industry, but don't overuse them. On platforms like Instagram, 1-3 hashtags per post is a good standard.

9. Consider Paid Advertising

 Boost your visibility through paid advertising. Platforms like Facebook and Instagram offer robust targeting options to reach specific demographics, interests, and behaviours.

10. Stay Updated on Social Media Trends

 Social media evolves rapidly. Stay current on platform updates, content trends, and user behaviour to keep your strategy relevant.

This cheat sheet provides a structured approach for small business owners new to social media. It gives them the essentials to build an effective online presence that engages customers and drives business growth.







